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Full-Day In-Depth Seminars

Six Sigma
November 15, 2006

**Lean
Manufacturing**
February 14, 2007

**Supply Chain
Management**
April 11, 2007

**Integration of Lean,
Six Sigma &
Supply Chain
Management**
May 9, 2007

COOPERATING ASSOCIATIONS
ASQ Tampa Bay
(American Society of Quality)

SME Suncoast
(Society of Mfg. Engineers)



2006 - 2007 SEMINAR SERIES

NEW for 2006-2007

These interactive seminars build on information provided in the PDMs and give you the latest trends and ideas in Operations Management.

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and Competitive Success

All Seminars Held In
Clearwater/St. Petersburg

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Why YOU Should Attend: Learn about the latest trends and proven techniques for **improving performance** and **overcoming challenges** from industry experts. These informative and interactive seminars provide you with **first-hand knowledge** and strengthen your skills in an ever changing business environment.

Demystifying Six Sigma

November 15, 2006

Speaker: Debra Hansford

This fun and interactive seminar reveals how Six Sigma encompasses everyday tools used by companies. Applied properly this management tool leads to **improved processes** resulting in increased productivity, greater customer satisfaction and elimination of waste. The end result - companies **save dollars and time**.

- Explore the different definitions of six sigma
- DMAIC as an improvement system
- Enhancing accuracy and other processes
- Value stream mapping illustrated
- The value of **“the voice of the customer”**

Debra Hansford



Debra Hansford, CPIM, CIRM, CSCP, is with PreCrest LLC and has over 20 years

experience as a hands-on practitioner in the field of Operations and Materials Management. Debra has spoken at many professional APICS development meetings and the last two APICS International Conferences and Expositions.

Who Should Attend: **Anyone wanting to save the company time and money by ensuring their business is running at optimum efficiency!** Small Business Owners, Purchasing and Estimating Professionals, Project Managers, Financial Professionals, Engineers, Operations Managers, Scheduling and Inventory Control Managers, Production Managers

Terry Lunn



Terry Lunn, CFPIM, CIRM, CSCP, runs his own company serving as an independent consultant since 1983. He has over twenty

years experience in industry including industrial engineer, production control and shop foreman. He has written a book entitled, “MRP Integrating Material Requirements Planning And Modern Business” and is a national leader in APICS.

Using Lean Manufacturing to Create Quick Throughput

February 14, 2007

Speaker: Terry Lunn

Filled with **hands-on examples** and real-world working environment cases, this program is designed to show you **how to shorten your lead times**. Learn how actual companies have become more flexible in their operations and **drastically reduced their throughput time**.

- Using systems and techniques to gain speed without losing control
- Attitudes, process changes and the relentless pursuit of lean manufacturing

Dick Verbeek



Dick Verbeek, CPIM, CIRM is the founder, owner, and president of Performance Plus Consultants, an industry leader in the delivery of experiential learning in continuous improvement and supply chain concepts. He was employed for more than 18 years in a variety of positions including materials manager, internal quality consultant, and information analyst.

Achieving Value Chain Excellence

April 11, 2007

Speaker: Dick Verbeek

Whether small enterprise or global manufacturer, everyone needs a customer driven supply chain that generates **maximum earnings for the organization!** This seminar features interactive simulations, computer exercises and small group activities that facilitate the exploration of numerous key topics including:

- **Inventory Management Best Practices**
Tools and techniques that enhance inventory turns, customer service and cash flow
- **Performance Metrics** Value Added Forecasting, cash-to-cash cycle time, total cost to own

How Does It All Fit In?

The Integration of Lean, Six Sigma & Supply Chain Management

May 9, 2007

Speaker: Joni White

After learning the foundations of Six Sigma, Lean Manufacturing and Supply Chain Management in earlier seminars, Joni White discusses how these fundamental principles of operations are categorically linked to achieving company **excellence and competitiveness.**

- How does **business strategy** fit-in?
- Keeping channel partners motivated
- Collaborative planning and operations

Joni White



Joni White has been a full time APICS Instructor since 1998. Joni has over 25 years of planning, materials management, and manufacturing experience in custom lighting (ETO), value engineering, electronics (MTO & ATO), and remanufacturing (MTS). Every stop along her career path prepared her for the concepts she is now teaching.

Each seminar in the 2006-2007 series earns **8 professional development points** toward certification maintenance.

REGISTER NOW!

LOCATION:

All seminars held in
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8am - 5pm

Registration 727.209.0890

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 Use separate form for each registrant

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<input type="checkbox"/> Six Sigma November 15, 2006, 8am-5pm Hilton St. Petersburg Carillon Park, 950 Lake Carillon Drive, St. Petersburg, Florida	\$299	\$399
<input type="checkbox"/> Lean Manufacturing February 14, 2007, 8am-5pm Tucson's Conference Center, 13563 Icot Blvd., Clearwater, Florida	\$299	\$399
<input type="checkbox"/> Supply Chain Management April 11, 2007, 8am-5pm Tucson's Conference Center, 13536 Icot Blvd., Clearwater, Florida	\$299	\$399
<input type="checkbox"/> Integration of Lean, Six Sigma & Supply Chain Mgmt May 9, 2007, 8am-5pm Tucson's Conference Center, 13536 Icot Blvd., Clearwater, Florida	\$299	\$399
<input type="checkbox"/> Apply \$30 Discount for Second or More Company Attendees		
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<input type="checkbox"/> All Four Seminars (no further discounts apply)	\$999	\$1,399

*Members include all APICs, ASQ Tampa Bay and SME Suncoast Members

Checks should be made out APICS - Florida West Coast, and mailed to 466 94th Avenue N., St. Petersburg, FL 33702
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 All cancellations must be in writing. A \$50 cancellation fee may apply. No refunds for cancellations received 10 or less days
 prior to the seminar. www.apics-flwc.org

The Association for Operations Management



APICS builds operations management excellence in individuals and enterprises through superior education and training, internationally recognized certifications, comprehensive resources, and a worldwide network of accomplished industry professionals.

Florida West Coast Chapter

Join Us Now!

Membership Options and Benefits

North American Professionals

North American professionals may access a wealth of education through online resources, local training and networking, award-winning publications, and product and service discounts.

Group or Enterprise Membership

Group or enterprise membership is a comprehensive approach to providing employees with valuable education and networking opportunities to increase their knowledge and productivity while improving operations and revenue.

Student Membership

Student membership is available to students currently enrolled full time in a degree-seeking program in operations management or a related field at an accredited college or university.

APICS West Coast Chapter 2006-2007 PDP Meeting Programs

October 2006 - Lean 101

November 2006 - Six Sigma 101

January 2007 - SCM 101

February 2007 - Lean

March 2007 - Six Sigma

April 2007 - SCM

May 2007 - Year Wrap Up

June 2007 - Annual Awards Banquet

As a member, enjoy monthly information sessions that lay the foundation for in-depth workshops. You also have an opportunity to network with other professionals in the area.

About our chapter: Platinum for our 12th year! - We made it again. This year we proved that we are a disproportionately successful chapter by achieving platinum status for the 12th straight year. This means that we met core competencies and innovative solutions to chapter issues to define ourselves as above average.

Local Member Companies Include: Honeywell, Jabil Circuit, Transitions Optical, Molex, Raytheon, Pride Enterprises, Smiths Industries, Repron Manufacturing and many more...

Find out more about the Florida West Coast Chapter of APICS at <http://www.apics-flwc.org/>